

## **MassPack's Business Spotlight – ConnectPay**

### **How Pay-As-You-Payroll Workers' Comp Can Save You Money to Support Your Passion**



Founded on the notion that it is the people and passion behind the names on payroll slips that matter most—ConnectPay has distinguished itself from the competition by providing a combination of local, responsive, first-name-basis payroll services with a collaborative network of experts for small and local business needs. ConnectPay still brings all of the expertise and streamlined technology of the big box payroll providers without the unwanted products, staff turnover, and siloed divisions that keep clients waiting and guessing.

Our Massachusetts small business specialist, Matt Venuto, has garnered a reputation as someone who can deliver tangible savings and valued connections to businesses like yours without the upselling and pushed products of other providers.

That's why Matt is excited to bring the ConnectPay **Pay-As-You-Payroll program\* with Cove Risk Workers' Comp** to the MassPack Association. This program was developed specifically for Massachusetts retail businesses, like package stores, to provide fully integrated workers' compensation that saves you money and time to refocus on what matters.

- Improved Cash Flow
- Reduced Audit Surprises
- Continual Money-Saving Premiums
- No More Down Payments

Matt and ConnectPay are offering a **30% Payroll Processing Discount for Association Members**. Free yourself from the unresponsive service and numbers games of other providers, and make your payroll and workers' comp programs work toward your goals, not against them.

**"I'm very pleased we switched to your Connect-Comp program. Not only is my client service rep responsive, I'm saving a lot of money on Workers' Comp insurance."** –Ed Penta, McKinnon's Market

To connect with us, get a quote, or make the switch, please feel free to reach out directly to,

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\*Approved by Mass Retail Workers' Compensation Group